Partner Forum

**Black Sea Basin ENI CBC Programme 2014-2020**

Venue: Istanbul

**Date:** 24 November 2016

**Objectives**

* To provide an opportunity for potential applicants to find suitable partners, and to start discussing together ideas and further steps for project development
* To give information and tips on finding partners and building partnerships
* To provide information on the Black Sea Basin programme and the call for proposals

**Target Group**

* Potential applicants and partners from the eight participating countries (Armenia, Bulgaria, Georgia, Greece, R. Moldova, Romania, Turkey & Ukraine)

**Timing**

The partner forum event will be a one-day event held just before the call is launched.

**Training approach/ presenters**

* Participants were required to pre-register and complete a project idea form. The completed project idea forms will be displayed on the walls of the venue for the partner forum. They will include the contact details of the person representing the organization during the partner forum.
* Participants will be able to network according to the programme priority corresponding to their field of interest. Priorities of interest will be indicated by coloured dots on badges, and during lunch and the partner forum, participants will be able to sit at tables for each priority.
* The partner forum will be facilitated by three experts from the TESIM project team together with representatives of the Managing Authority and National Authorities.
* With the permission of the participants, the project ideas and participant contact details will be shared via the programme website prior to, and after the partner forum.

**Participant Agenda – Thursday 24 November, 2016**

| **Time** | **Topic** | **Objective/Content** |
| --- | --- | --- |
| 09.00-09.30 | **Registration** |  |
| 09.00-17.00 | **Project idea exhibition** | **Objective**   * To share project ideas so to find suitable partners   **Content**   * Exhibition of project ideas on the walls of the venue, organised by programme priority, including details of the contact person attending the partner forum. |
| 09.30-10.00 | **Welcome & Introductions** | * Welcome * Agenda * Overview of participants |
| 10.00-11.10 | **Introducing ENI CBC & the Black Sea Basin programme** | **Objective**   * To find out about ENI CBC, the Black Sea Basin programme and the first call for proposals   **Content**   * Brief overview of ENI CBC and what is a CBC project * Overview of the Black Sea Basin Programme and the first call for proposals * Questions & answers |
| 11.10-11.40 | **Coffee break** | *The coffee break provides the opportunity for participants to look at project ideas, have bilateral discussions and initiate partnerships* |
| 11.40-12.50 | **Building Partnerships** | **Objective**   * To get information and tips on ENI CBC partners, finding partners, and building partnerships   **Content**   * How to find partners and key components of successful partnerships * Why partnerships are needed and what it takes to be a project lead partner and partner * Questions and answers with experienced project partners |
| 12.50-13.00 | **Announcements** |  |
| 13.00-14.00 | **Lunch break networking** | **Objective**   * To facilitate networking and first contacts with people in similar fields of interest   **Content**   * Participants wishing to establish contacts during lunch break are invited to sit to tables according to the programme priority in which they are interested |

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| **Time** | **Topic** | **Objective/Content** |
| 14.00-14.45 | **Identifying possible partners - ‘Speed dating’** | **Objective**   * To meet as many different participants in a short time so to quickly identify possible project partners.   **Content**   * 2-minute exchanges on project ideas and partners needed between changing pairs of participants |
| 14.45-15.30 | **Presenting project ideas (1)** | **Objective**   * To identify possible partners   **Content**   * Group work – brief presentation of project ideas by participants, seated at tables for each priority/theme |
| 15.30-16.00 | **Coffee break** | *The coffee break provides the opportunity for participants to look at project ideas, have bilateral discussions and initiate partnerships* |
| 16.00-16.30 | **Presenting project ideas (2)** | During the second session, participants may move to another table if they wish |
| 16.30-17.00 | **Close** | * Closing remarks * Evaluation |